

# PDF statistics – the universe of electronic documents

Duff Johnson  
Executive Director of the PDF Association



# Introduction

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- PDF is:
  - Recognized worldwide
  - Broadly adopted
  - Accepted everywhere
  - Supported by a rich ecosystem
  - Etc...
  
- But what do we **know** about PDF adoption, utilization, etc.?



# Outline

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- Context

- Platform support
- Web traffic
- Competition

- Mindshare

- “de facto”
- Google Trends

- Hard data

- On the web
- Opened by Adobe software

- Guesstimates

- On the web
- Vs. other formats
- Privately held

- Summary



# PDF platform support

Desktop



Browsers



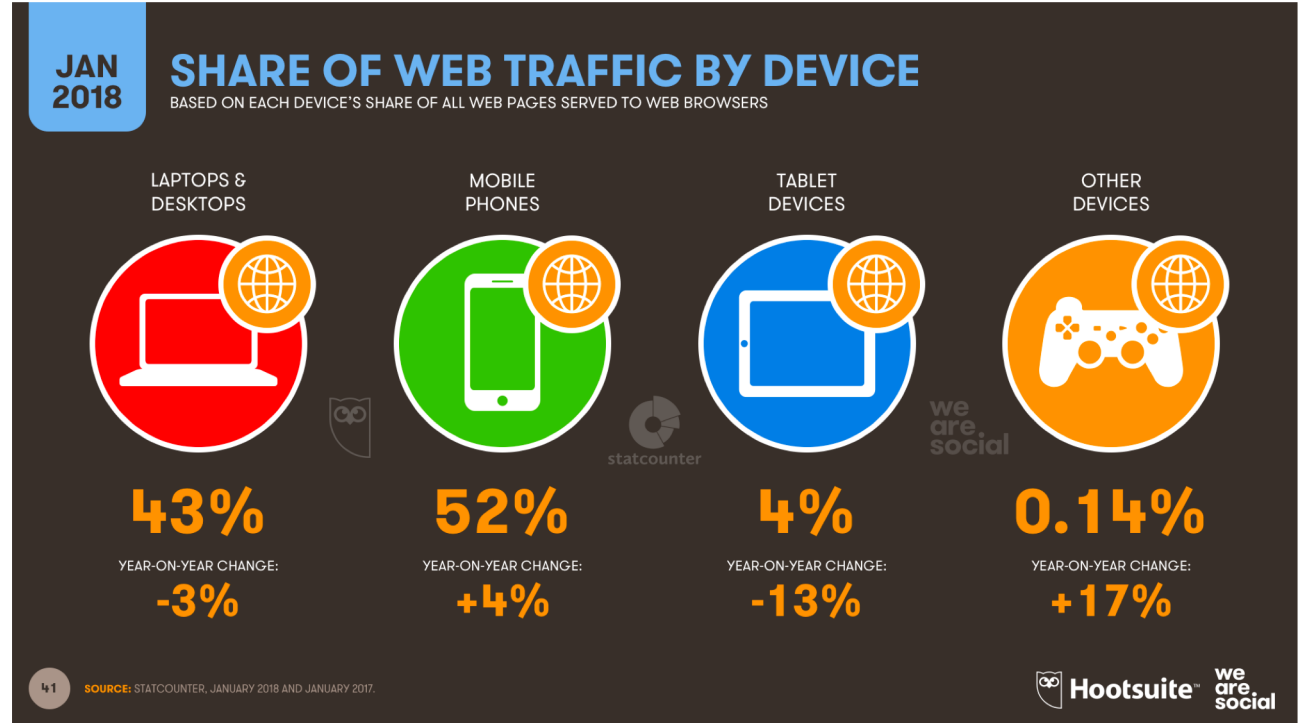
Mobile



\*

Web





2018

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2018-05-14

Source: [wearesocial.com](https://wearesocial.com)  
<https://wearesocial.com/blog/2018/01/global-digital-report-2018>



# What would it take to compete with PDF?

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- Self-contained (portable)
- Capable of being static (at least)
- Create from any source
- Generic (browser) support
- Easy-as-printing to create
- Published specification



## (Potentially) competitive technologies – 5 “families”

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- Core W3C technologies (HTML / CSS / JavaScript)
- OOXML-based technologies (Microsoft universe)
- Other document formats (DjVu, EPUB, Pagis, etc.)
- Image formats (TIFF, PNG, JPEG)
- Non-electronic (Paper, fiche, film)



## Competitive technologies – 5 “families”

Type	Key benefits	Key failing
W3C	Dynamic, accepted	Ephemeral, limited workflows
OOXML	Editable, dynamic	Not fixed, M\$ universe
Others	Varies	Poor acceptance
Images	Simple, easy	No text, poor feature-set
Paper / fiche	Eye-readable	Non-electronic





# Mindshare



## Examples of *de facto* standards

“...well-known and illustrative examples of *de facto* standards are... :

- HTML (computer file format) started as "*de facto*" (1993-1995) and became the "*de jure*" standard (1995–present day).
- PDF (computer file format) was first created in 1993 by Adobe.... PDF eventually became the *de facto* standard for printable documents. (...) In 2005, PDF/A became a *de jure* standard as ISO 19005-1:2005. In 2008 Adobe's PDF 1.7 became ISO 32000-1:2008.”

[https://en.wikipedia.org/wiki/De\\_facto\\_standard](https://en.wikipedia.org/wiki/De_facto_standard)

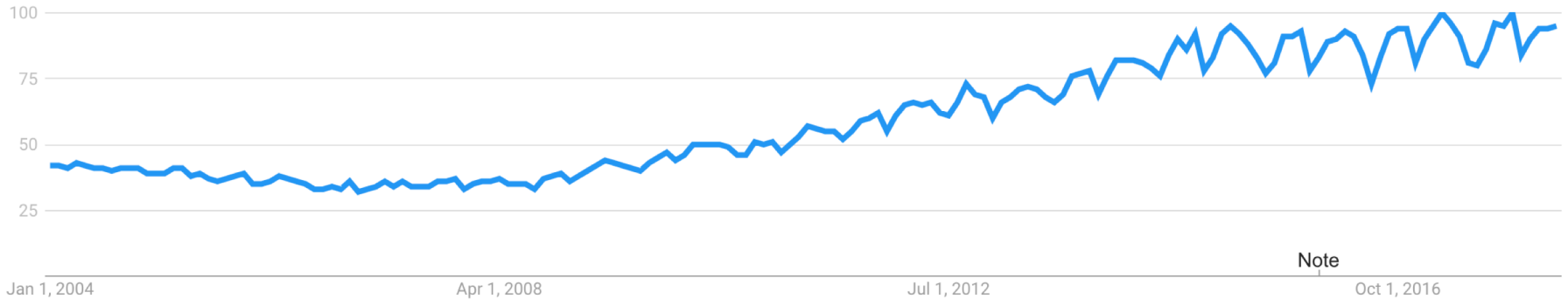


# Over time, more people think about PDF more often

www.pdfa.org



● pdf  
Search term



Note

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# Even compared to some popular subjects...

www.pdfa.org



● pdf Search term      ● trump Search term



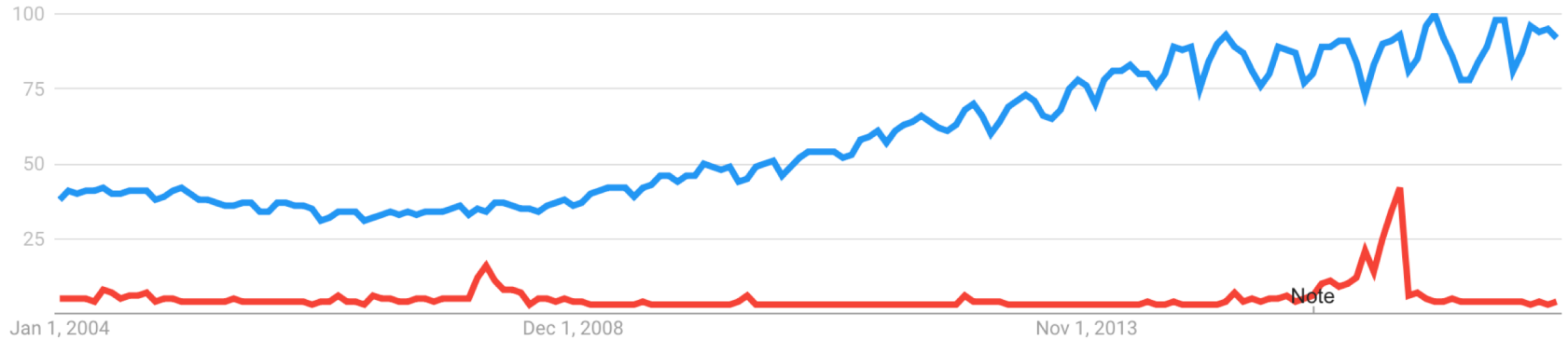
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# Even compared to some popular subjects...



● pdf Search term      ● clinton Search term

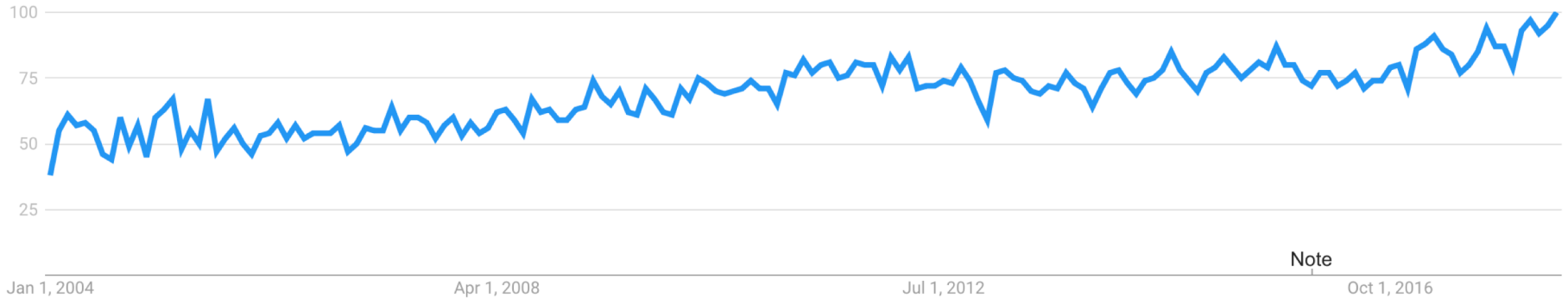


# People want to do more with PDF...

www.pdfa.org



● edit pdf  
Search term



Note

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# People want to do more with PDF...

www.pdfa.org



● **accessible pdf**  
Search term



# ...compared to what?

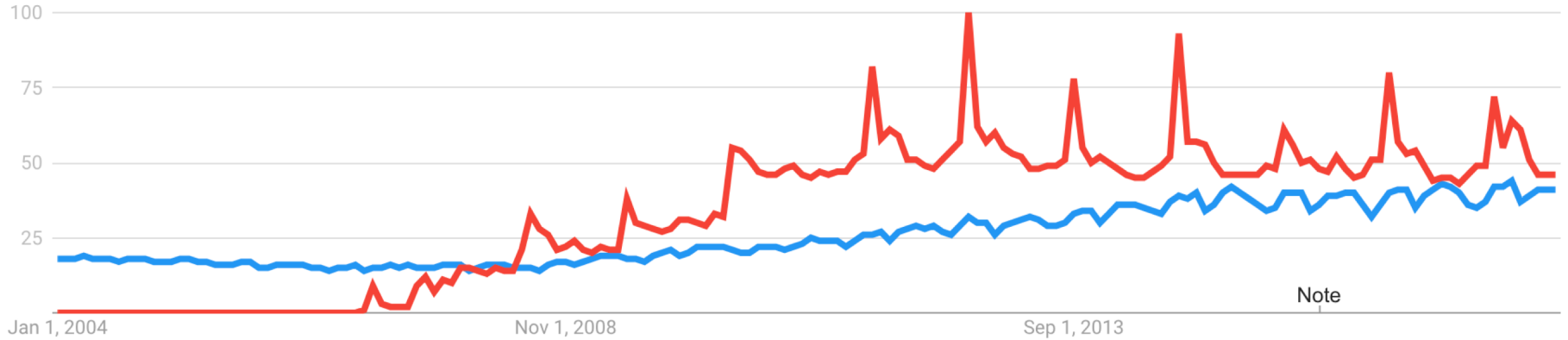
www.pdfa.org



pdf  
Search term



iphone  
Search term



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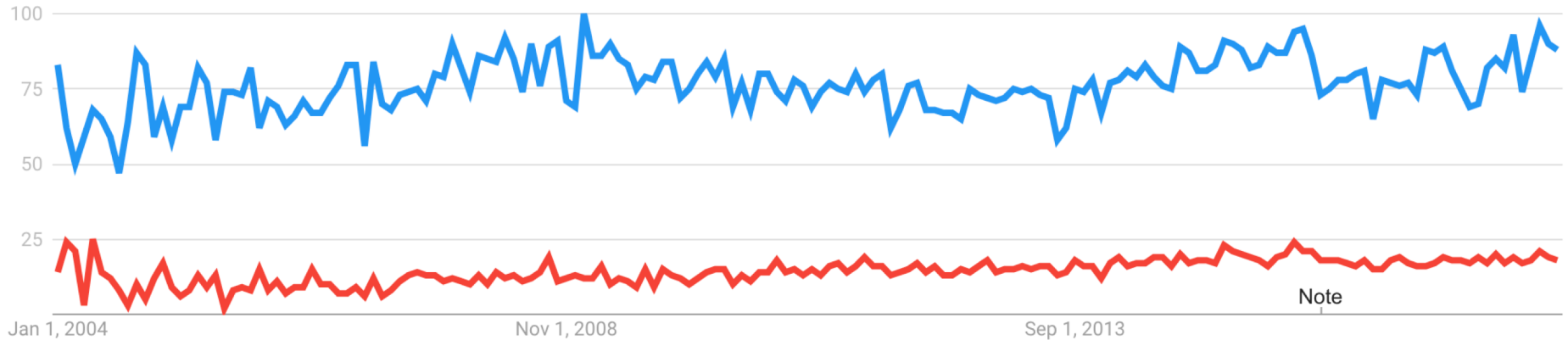
# To and from PDF

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● "convert to PDF"  
Search term

● "convert from PDF"  
Search term



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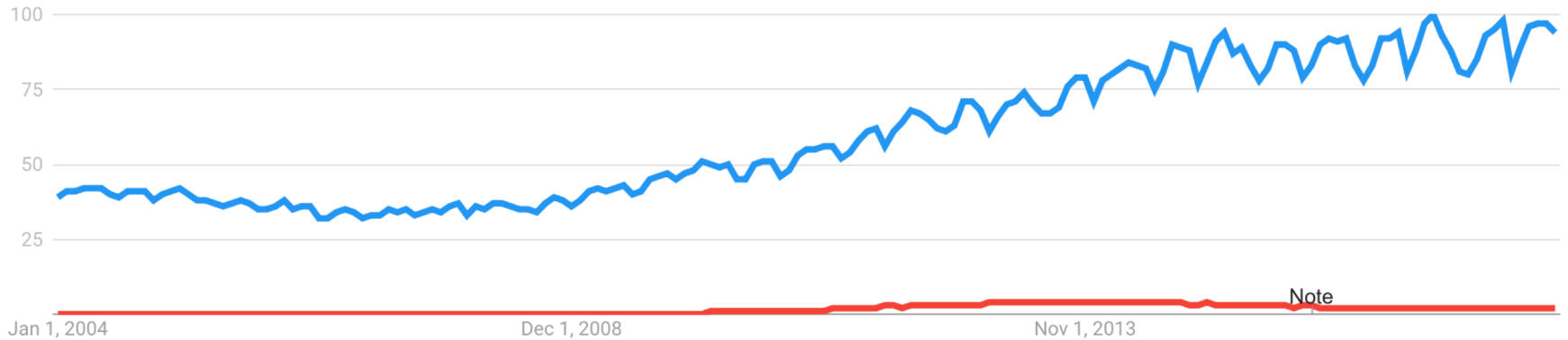
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● pdf  
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● epub  
Search term



Note

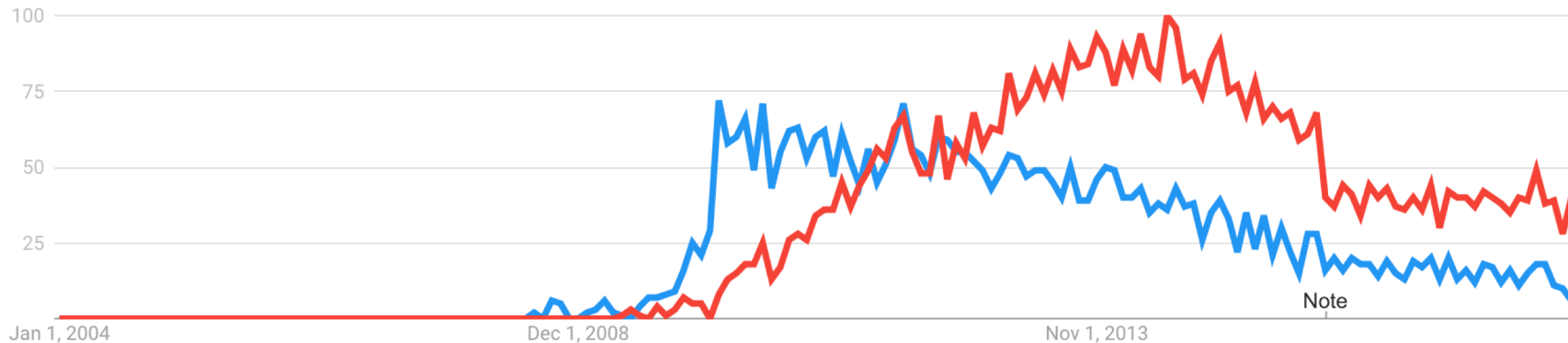
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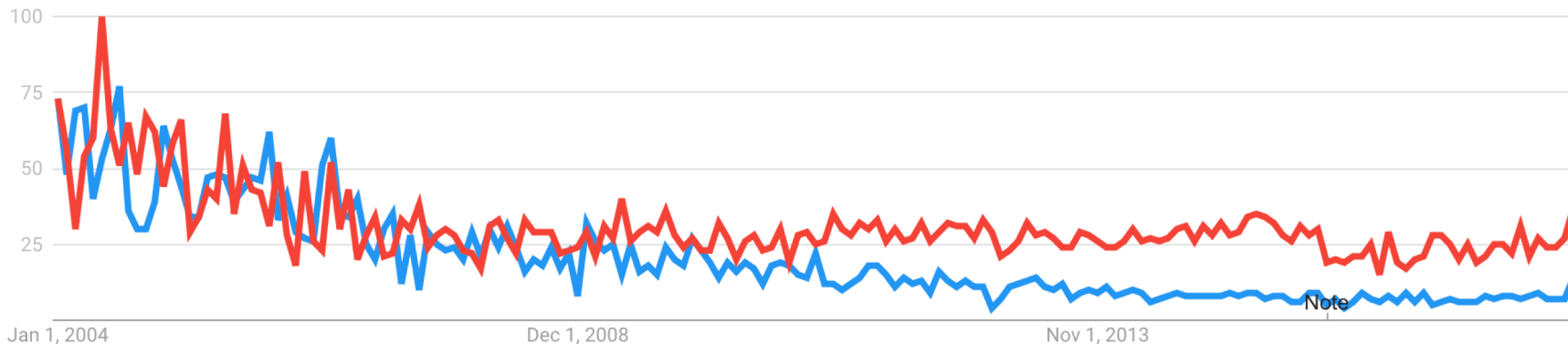
● "convert pdf to epub"  
Search term

● "convert epub to PDF"  
Search term





- "convert pdf to html"  
Search term
- "convert html to PDF"  
Search term



# Conversions are especially popular...



Christiaan Triebert 

@trbrtc

Follow

PDF overtakes Christianity and becomes second most popular religion.



how do i convert to



- how do i convert to **islam**
- how do i convert to **pdf**
- how do i convert to **christianity**
- how do i convert to **number in excel**
- how do i convert to **mp3 in itunes**



# Importance of e-book features to academic librarians

✓  
n/a  
X  
✓  
n/a



US 2016

Source: Statista

<https://www.statista.com/statistics/715005/share-of-e-book-feature-importance-according-to-academic-librarians-us/>



# Importance of e-book features to academic librarians



Inclusion of color/images/interactive content

77%



Print on demand

76%



Accessibility (text-to-speech, etc.)

75%

n/a

Ability to download articles in multiple formats

75%



Ability for student to annotate/highlight text

73%

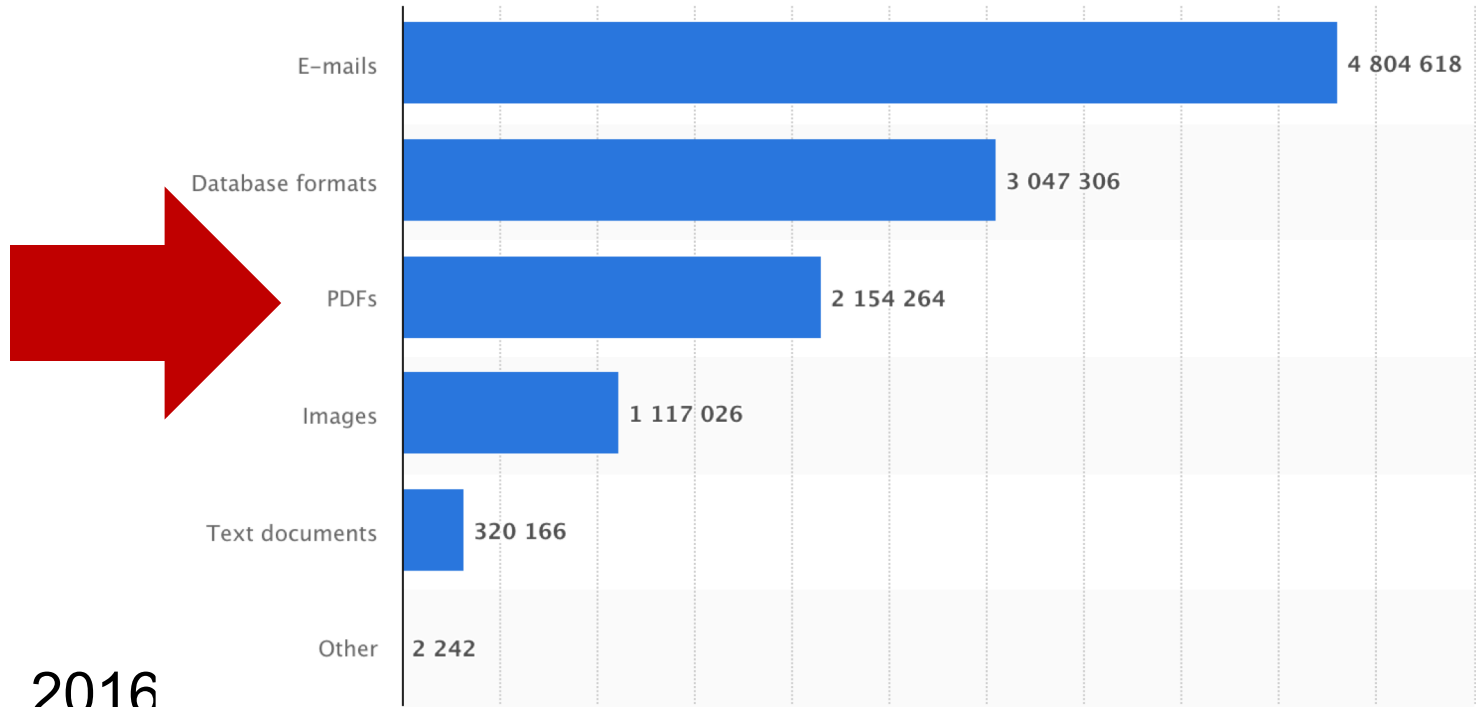
## US 2016

Source: Statista

<https://www.statista.com/statistics/715005/share-of-e-book-feature-importance-according-to-academic-librarians-us/>



# Type of files revealed in Panama Papers data leak



2016

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Source: Statista  
<https://www.statista.com/statistics/531286/panama-papers-data-type/>





## How many PDF files?



## In April, 2016...

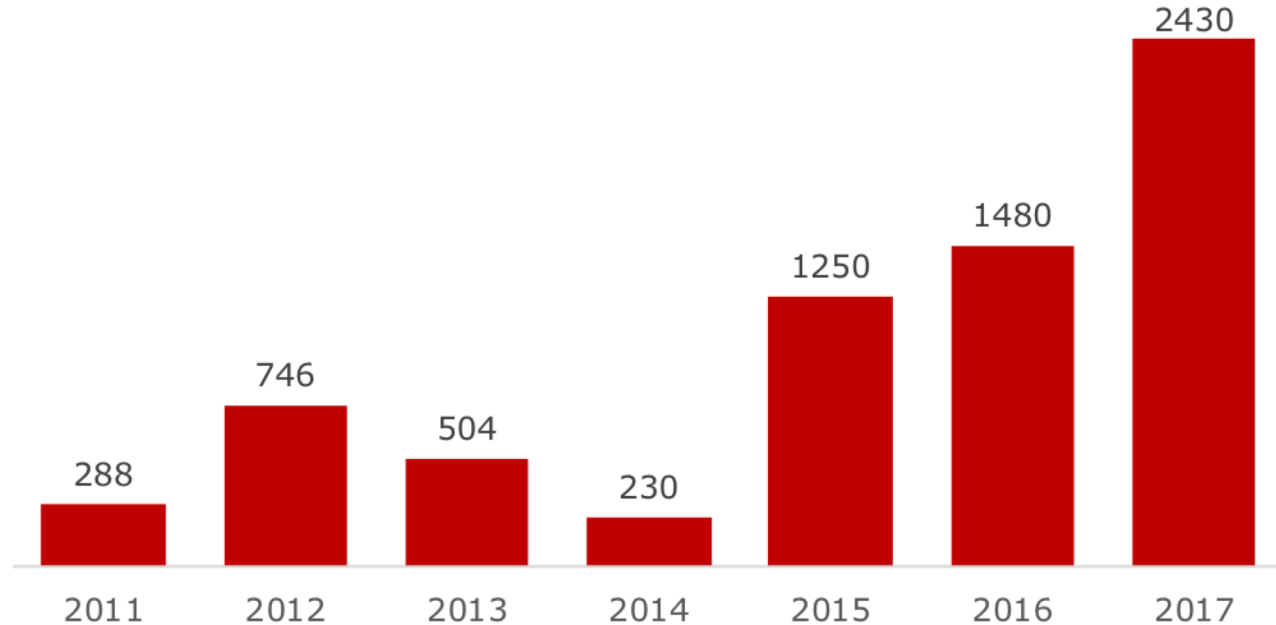
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- 2.2 billion PDF files on the (public) web (Google)
- 20 billion PDF files in Dropbox
- Airbus, Boeing and the US Dept. of Justice each have over 1 billion PDFs
- 2 billion PDFs opened every year in Outlook.com
- 73 million new PDF files saved every day in Google Drive & Mail
- 60% of non-image attachments are PDFs in Outlook Exchange Enterprise



In April, 2018

In 2018 Google no longer supports pure "filetype:" searches. 🙄

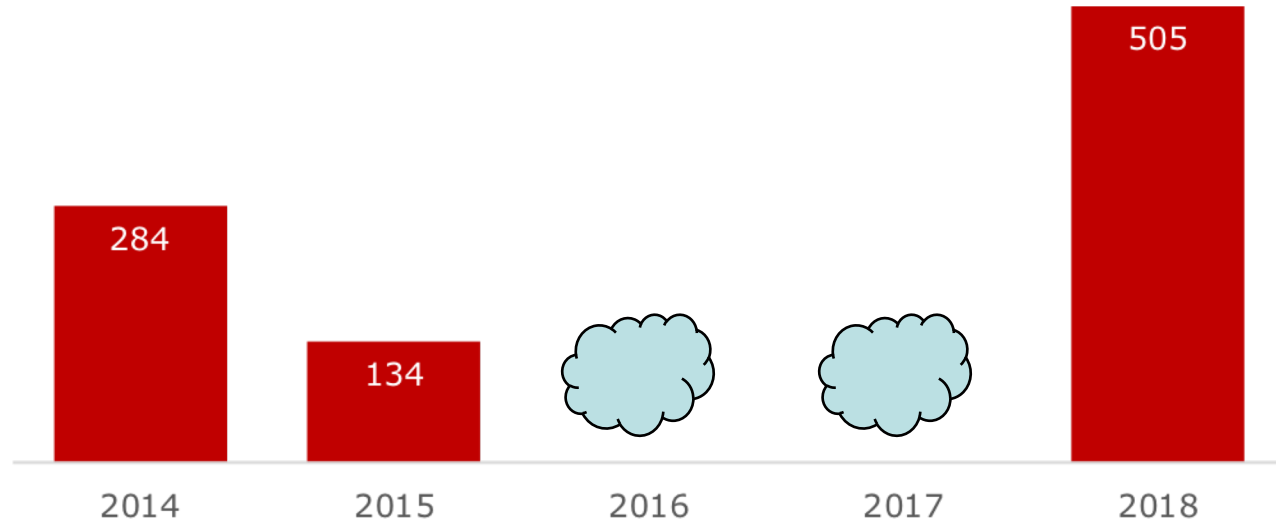


- Nothing has replaced PDF yet (or even threatened to do so)



In April, 2018

Bing still supports pure "filetype:" searches...



## How many PDFs??

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- Trillions of PDF files
- Billions more PDF files every day

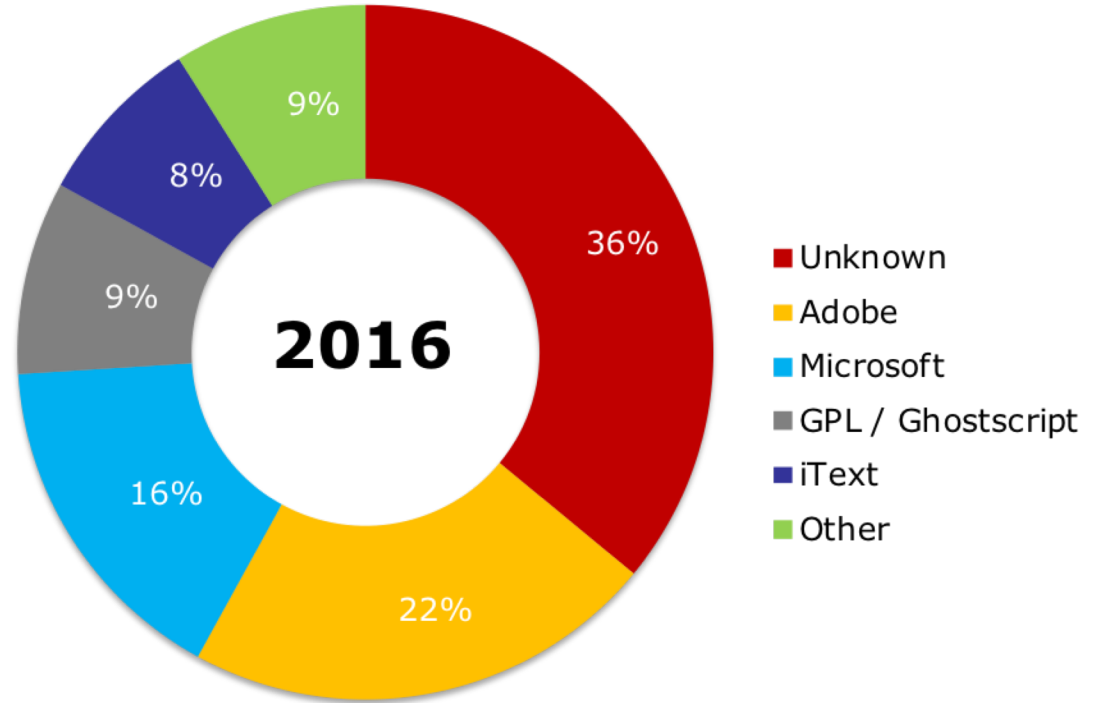


## Some hard data (courtesy of Adobe)

Data was collected anonymously from **desktop** users who agreed to allow their usage to be tracked.

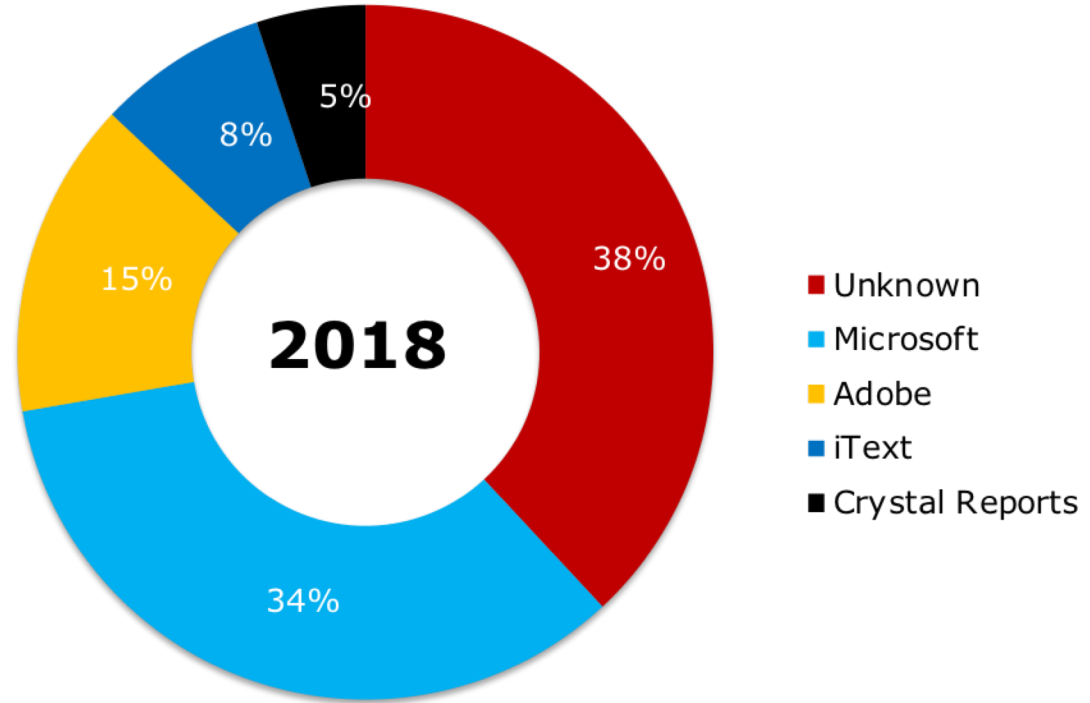


## Top producers of files opened in Acrobat/Reader





## Top 5 producers of files opened in Acrobat/Reader



## Users and documents – Adobe Reader

	2016	2018
Unique users	243,688,400	338,801,280 (+39%)
Files opened	12.3 billion	19.5 billion (+59%)
Biggest (pages)	226,882	816,960
1 page	43%	44%
90% of files	< 18 pp	< 20 pp
99% of files	< 272 pp	< 235 pp



	2016	2018
Unique users	3,609,235	7,778,253 (+216%)
Files opened	298 million	867 million (+290%)
Image-only	23%	24%
Bookmarks	11%	13%
Secured	3%	3%
Acroform	3%	4%
Linearized	35%	37%



## **PDF files randomly collected from the web** (courtesy of Dual Lab)

These are early results – more to come!



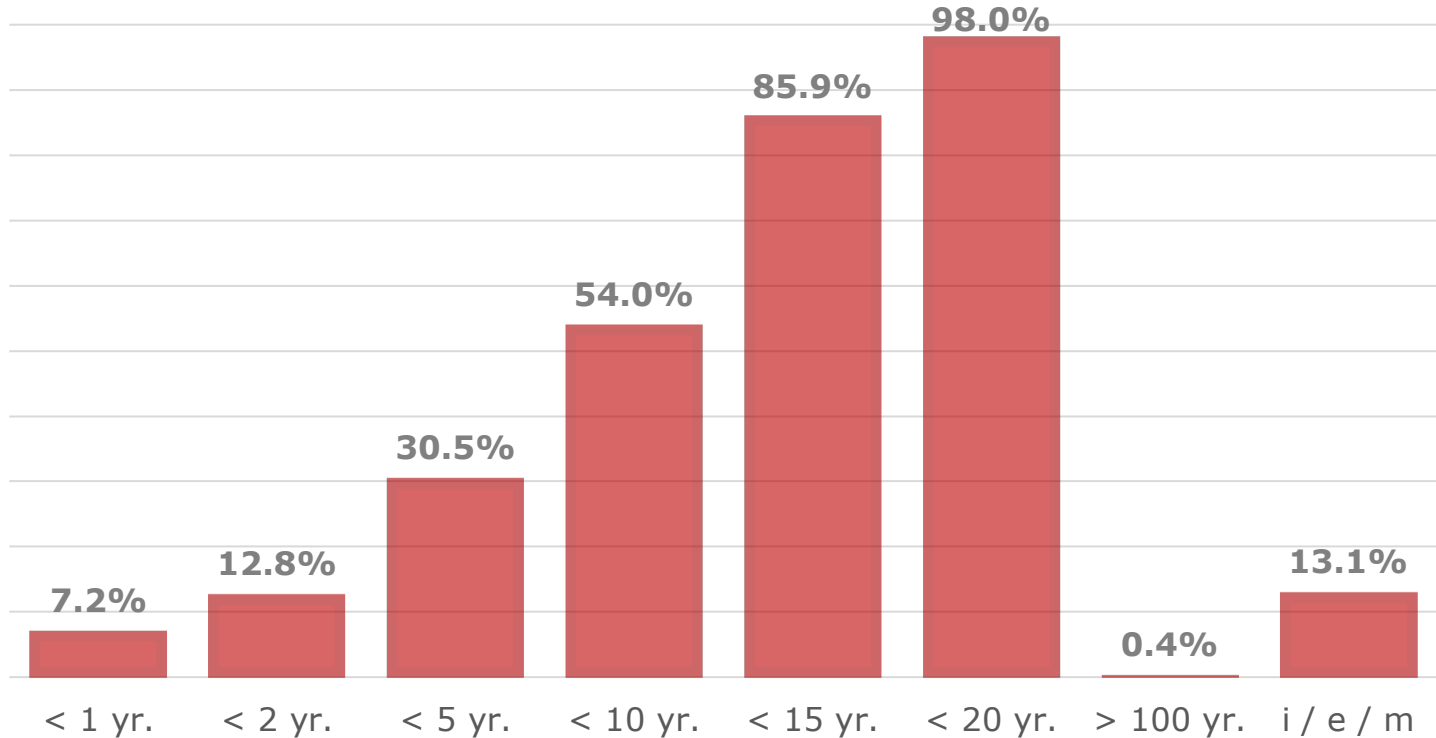
## Dataset to-date

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- 548,775 PDF files comprising 14,486,443 pages (26.4 pages/file)
- Method of collection:
  - Chose approx. 2,000-3,000 random words in English, German, French, Spanish, Russian (+ 100 words in Korean)
  - Perform a Bing search for each word + filetype:PDF  
Download the first 200 first search results
  - Remove duplicates based on hash



## Age of PDF files found online



## PDF subsets

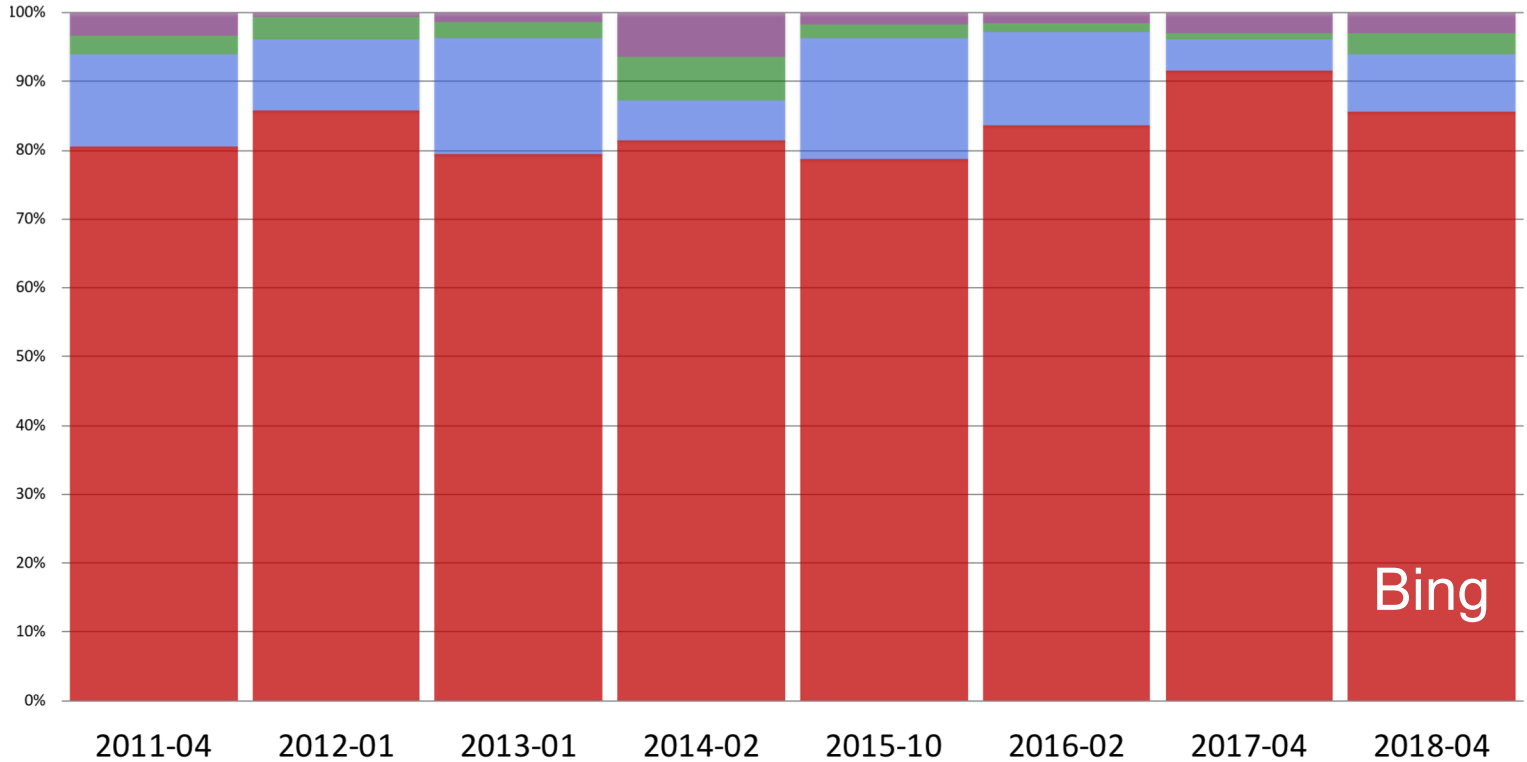
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- 0.73% identify as PDF/X
- 0.60% identify as PDF/A
- 0.01% identify as PDF/UA
- About 14% of files created after 2003 are tagged



# PDF as a percentage of document formats on the web

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2018-05-14

Source: Google and Bing searches  
for "filetype:pdf" etc.

PDF

DOCx

XLSx

PPTx





## 2018-April - PDF vs. HTML on the web, according to Bing

- 9,360,000,000 “static” HTML files  
Does not include lots of web content!  
(Facebook, WordPress archives, etc.)
- 505,000,000 PDFs

1 in 20  
static “pages”  
are PDF files!



## Summary

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- There's a lot of PDF documents, and many more everyday
- PDF's niche is pretty large
- PDF has no real competitor in its niche
- PDF continues to gain mindshare (as expressed in searches)
- The industry has a lot of room to grow



# Thank you!

Any questions?

